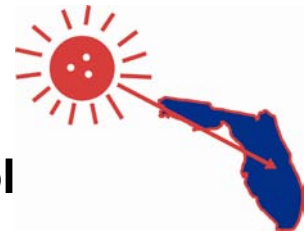




“Pro Shop University”



IBPSIA Certified Pro Shop School

**Bowling Supply
Company**

**Colonial Bowling
Supply**

February 21st – February 24th, 2011 8:30 – 5:00

Tuition: \$800 For IBPSIA Members

\$1050 For Non-IBPSIA Members Price includes a 1 year membership in IBPSIA

This will be an intense 4 day class that will deal with virtually all of the work that is done on a daily basis in the pro shop.

Some of the Topics Include:

- **Fitting and Drilling**
- **Basic and Advanced Layouts**
- **Plugging**
- **Refinishing and Surface Management**
- **Ball Properties and Construction**
- **Beveling and Polishing**
- **Weighing**
- **Sales Techniques**
- **Marketing**
- **Business Practices**
- **Merchandising**
- **Inventory Control**
- **Shop Layout**
- **And Much More!!**

Participants are asked to bring an old ball that they will be plugging. All Participants will receive lunch and snacks each day, as well as a manual and additional handouts.

****After completion of this 4 day course graduates will be IBPSIA certified professionals.****



**Class will be held at:
Bowling Supply Company
7125 Cockrill Bend Blvd.
Nashville, TN 37209**

NAMES: _____

BOWLING CENTER: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

EMAIL: _____

PHONE: _____ FAX: _____

CALL 1-800-251-3522 TO RESERVE YOUR SPOT, OR FAX TO 1-877-878-7453